

28th September, 2018

I first spoke to my Tax agent about what his thoughts were on for an Investment Property for me. Initially I was thinking of an apartment in Sydney, although David suggested I talk to Glen Wambeek from 21st Century Group about a house in Queensland, as he had invested with Glen a few years ago.

It didn't take me long to set up a meeting and Glen was very relaxed and easy to talk to. A few things I noticed initially:

- Passionate about his product/staff
- Had a personal interest in my success with an Investment Property
- Took me through the numbers at length
- Was quick to answer emails and made himself available if there were any questions

Around the same time, I received a call at home to meet with another company to discuss a similar project although there was no comparison to Glen and his professional manner.

It was a very hard decision for me to make on my own, as I am a massive procrastinator. However, after reading all the information on his company and testimonial letters, I put my trust in Glen and his company and made the decision to go ahead with an investment property using 21st Century Group.

I was kept up to date on the process each step of the way. I signed in June 2017 and the only delay in the process was me going overseas for 3 weeks and unable to action anything away from any Internet.

This was all sorted on my return and the ball was rolling. There were emails explaining the process, photos and encouragement!

I went to see the house in March to ease my mind on the property and was pleasantly surprised on many levels. Greeted in Brisbane by Veronika from 21st Century Boutique Properties and driven to Springfield Lakes for a look see where the area was much more established than I thought it would be. There were Schools – Primary and Secondary and Tertiary, Shopping Centre with top brands, Train to Brisbane, Hospital and a Retirement home. All in all, a very neat new suburb.

The house was very close to completion and looked fab, I wanted a new house to live in!

The 9-foot ceilings, modern kitchen and double garage, yes please. The hardest decision was having to choose the colour scheme for the house inside and out, although it was only 1 out of 3 options so really who was I kidding, not hard.

The house was complete in April 2018 and a tenant was lined up to move in straight away.

My last meeting with Glen was a branding surprise from 21st Century Properties. I say it was my last meeting however I won't call it my final meeting as who knows what's next....

Thanks Glen you nailed it, pardon the builders pun!

Kathy Clegg