



Mr Glen Wambeek
PO Box 672
PARRAMATTA NSW 2124

Dear Glen

Thank you for your great effort in helping us finding the right investment property and I would like to apologise for taking so long to write this letter.

Late last year Merly and I went on a property search in Queensland, which was arranged through our accountant. On arrival in Brisbane we were introduced to Derrick from 21st Century Property Investments. Derrick drove us around to look at a few houses that were built in Forest Lake then took us to a few blocks of land that we could build on in the Ipswich area by lunchtime we were almost ready to sign on the dotted line. When our account introduced us to another salesperson from a different company, by this time we were not happy in which the chain of events were going on, the rest of people in the group continued to be lead around and invested in property with the second salesperson.

That evening we got back to Sydney feeling a little let down, but happy that we did not go with the second group because the properties were not in the areas that we liked.

A few days later we received a call from Glen asking if he could come and meet with us and that he maybe able to set things right after the raw deal we had received from our accountant. We were very pleased with Glen's approach open and straight to the point. It was at night when Glen first arrived at our home with a smile a mile wide and a down to earth - go easy approach, we felt comfortable with him straight away he did not come on strong but it was quite obvious that he knew his stuff and within a few weeks he had found a better location and a better deal than we had hoped to get anywhere else. The location, workmanship, details, materials and appliances are in top quality. The whole packages went into the price was far more than we expected.

We would like to recommend Glen to anyone thinking of buying an investment property, since we started this letter we have now tenant renting at a rate higher than we expected.

Again, thank you.

Leon Lord & Merly Vasquez-Lord
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