

to: Glen Wambeek
<glenw@21stcenturygroup.com.au>

date: 7 March 2017 at 20:31

subject: Re: Testimonial Letter

Glen,

Please find below our testimonial. Apologies it has taken us a while to get to this.

From the very first time we met Glen through an introduction from our accountant, he has made us feel comfortable, well informed and very at ease with the process of real estate investment.

The staff at 21st Century have continued that theme right through to finding tenants and renting our property out. The process was very smooth and took less than 12 months from the time we first met till the time we had a house built in Yarrabilba and tenants in.

Throughout the process we felt our best interests were paramount and at no time did we feel pressured or uninformed. Glen thoroughly ran through options at both Springfield Lakes and Yarrabilba giving details on future developments and plans for the areas, current house prices for comparison, rental returns being achieved and options for land and dwellings to maximise our investment. Glen demonstrated a very strong knowledge of these developing suburbs.

Having been through the building process a few times previously and dealing with unreliable builders, hidden costs, delays and poor communication we were amazed at just how seamless the entire process was.

We received regular updates and being interstate and unable to travel up for regular visits due to work and family commitments, Glen took the time to provide series of photos to illustrate progress and the quality of the workmanship which was very reassuring.

We were really happy with the end product and the properties suitability for tenancy and had tenants in within weeks of construction being completed.

The team at 21st Century have done all the work, given thorough and regular updates and we would strongly recommend anyone looking to buy an investment property to speak with Glen.

Kind Regards
Shane & Robyn Gough